

**2017**

**M. Com.**

**1<sup>st</sup> Semester Examination**

**ORGANISATIONAL THEORY AND BEHAVIOUR**

**PAPER – COM – 101**

***Full Marks : 50***

***Time : 2 Hours***

***The figures in the right-hand margin indicate full marks.***

***Candidates are required to give their answers in their own words as far as practicable.***

***UNIT – I***

**1. Answer any two questions of the following: 5 X 2**

- (a) Explain the meaning and importance in business ethics.
- (b) Write a short note of “Strategic Planning”.
- (c) Discuss briefly the concept of MBO.
- (d) Write a short note on Span of Management.

**2. Answer any one questions of the following: 10 X 1**

- a) Define the decision making and state the process of decision making. 3+7
- b) (i) Discuss the Fiedler’s Contingency Theory of Leadership.  
(ii) What is the roll of forecasting in planning. 6+4

***(Turn Over)***

***UNIT – II***

**3. Answer any two questions of the following: 5 X 2**

- a) Discuss briefly the Custodial Model of Organizational Behavior?
- b) Explain the Classical Conditioning Theory.
- c) Discuss the advantages of decision making.
- d) Define Stress Management.

**4. Answer any one questions of the following: 10 X 1**

- a) Discuss the sources of conflict in an Organization. What are the positive consequences of conflict. 7+3
- b) What do you mean by Group Cohesiveness? Discuss its sources and consequences. 2+5+3

***(Internal Assessment :10 marks)***